



Protecting Your Investments Applies to More Than the Dollars in Your Accounts.

This Swiss Bank Acted Quickly, Securely and Effectively to Protect Data in a Financial Climate That Required Nothing Less.



Customer Challenge

Business Need

Faced with a number of regulatory compliance standards, this Swiss Bank knew they needed to act quickly to resolve data issues that surfaced as the result of an internal audit. Data moved daily between the bank, telecom companies, service providers, insurance companies, credit card companies and other financial institutions. Each of the thousands of transactions needed to be completely secure throughout the transfer process in order for the bank to remain in compliance. For this Swiss Bank, compliance meant being able to stay in business, serve a worldwide customer base, and avoid fines and penalties.

IT Issue

The current IT infrastructure required inbound ports to be open throughout the data transfer process. While moving data throughout this network, unsecured files were also found sitting in the Demilitarized Zone (DMZ). The network had a number of servers (each of which hosted different processes and applications) which meant that the network was time consuming to maintain and highly complex. The data sent inside and outside of this infrastructure was private and needed to remain secure for all of their trading partners. A secure solution was needed to protect the data, close open ports to the internet, eliminate data storage in the DMZ and remove some of the complexities in the existing network structure.

CLEO Solution

CLEO VLTrader™ was the enterprise MFT solution that this Swiss Bank was looking for. By increasing perimeter security with **CLEO VLProxy**, data was no longer stored in the DMZ. Data now comes in from trading partners through the external firewall, entering the DMZ, where it is validated by **CLEO VLProxy** and, once authorized, continues moving securely throughout the entire transfer until it reaches **CLEO VLTrader**. Because **CLEO VLTrader** does not require open inbound ports, the internal network is no longer at risk. The consolidation of fragmented servers into one instance of **CLEO VLTrader** creates a more simplified architecture, which requires minimal management and saves on capital expenses. **CLEO VLTrader** provides a simple, secure and consolidated solution. According to this Swiss Bank, **CLEO VLTrader** is, "... *easy to handle software for managing large numbers of trading partners.*" Now that data is secure throughout the entire file transfer process, this Swiss Bank can confidently say they are in compliance and prepared for future growth.

Success Snapshot



Size: 2009 Net Income of 6.7 CHF Billion

Profile: Nearly 50,000 Employees Worldwide

Software and Services:
CLEO VLTrader & CLEO VLProxy

Vertical Industries: Financial Services: Swiss Bank

Country/Region: Headquartered in Europe Operating in More Than 50 Countries

Business Need: Secure, Streamlined Partner Communications

IT Issue: Limited Firewall Security & Authorization, Missing Protocols, Time Intensive System Management



CLEO

Office: 800.233.2536

Stream Fax: 815.654.8294

sales@cleo.com

www.cleo.com

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